



## Dealership/VAR Application Form

Ref \_\_\_\_\_

**Company Name** \_\_\_\_\_

Address \_\_\_\_\_

**Country** \_\_\_\_\_ **City** \_\_\_\_\_

Application for \_\_\_ **Master dealer** (only for other than Pakistan) \_\_\_ **Dealership** / \_\_\_ **VAR**

Phone No's (\_\_\_\_) \_\_\_\_\_ Fax No. (\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Messenger \_\_\_\_\_

CEO / M.D Name \_\_\_\_\_ Phone Contact (\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Messenger \_\_\_\_\_

Web Address \_\_\_\_\_

**Contact Person** \_\_\_\_\_ Designation \_\_\_\_\_

Phone No. (\_\_\_\_) \_\_\_\_\_ Mobile No. (\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Messenger \_\_\_\_\_

### Company Details

Company Establishment date \_\_\_\_\_ Years in Business \_\_\_\_\_

Type of Company \_\_\_ Public \_\_\_ Pvt. Ltd \_\_\_ Partnership \_\_\_ Proprietorship

Number of Branch offices \_\_\_\_\_

Cities where branch office(s) \_\_\_\_\_

Number of Total Staff \_\_\_\_\_ ( Engineering Staff \_\_\_\_\_ , System / Support Staff \_\_\_\_\_ , Sales / Marketing Staff \_\_\_\_\_ )

**Company Background** (use separate sheet if required-A)

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**Current Company Activities** (use separate sheet if required-B)

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\_\_\_\_\_

\_\_\_\_\_

Current Products being handled by the Company \_\_\_\_\_

Does your company carry any other Distributorship / Business partnership / Dealership or VAR's status for any brands? if yes , please give details

\_\_\_\_\_

Currently which operating systems does your technical staff support?

MS Windows server 200X \_\_, Citrix \_\_, VMware \_\_, Linux \_\_, Sun Solaris \_\_, SCO Unix \_\_, others \_\_ (\_\_\_\_\_) or \_\_\_\_ none.

Why do you want to carry the Wyse products / Thin-client? \_\_\_\_\_

How many Wyse Thin-clients do you think can your company sell in first year of operation? \_\_\_\_\_

What would be your initial order quantity for Wyse Thin-Client \_\_\_\_\_

Do you have a requirement of Wyse dumb terminals in your area? Yes / No

**Trade Reference** 1- \_\_\_\_\_

\_\_\_\_\_

2- \_\_\_\_\_

**Banker** \_\_\_\_\_

Application form filled by (signature) \_\_\_\_\_ (company stamp) Date \_\_\_\_\_

Name \_\_\_\_\_ Designation \_\_\_\_\_

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For Office Internal Use Application received date \_\_\_\_\_

Approved as a **Master Dealer** (only for other than Pakistan) \_\_\_\_ **Dealership** / \_\_\_\_ **VAR**  
\_\_\_\_\_ For (City/ Area)

Application vetted by \_\_\_\_\_ Sign / Date \_\_\_\_\_, \_\_\_\_\_

Approved by \_\_\_\_\_ (sign / stamp) Date \_\_\_\_\_ For a period of \_\_\_\_\_

Dealership / VAR Number assigned \_\_\_\_\_

If, approved as dealer, initial order quantity required to be purchased by the dealer \_\_\_\_\_

**3rd Floor,13-C, Khayaban-e-ittihad,Defence Housing Authority,Phase-II Extension,  
Karachi - 75500 Pakistan  
E-mail – reseller@ncinc.com.pk**